



Company History

The Organization traces its roots back to the 1920s with the invention of the upward-acting sectional garage door. Independent Overhead Door distributorships were established under the Overhead Door trade name using the distinctive red ribbon logo in: St. Louis (1926), Kansas City (1927), and Atlanta (1935). In 1973, operations of these separate entities were consolidated and became divisions of the newly formed *DH Pace Company, Inc.* with headquarters in North Kansas City, Missouri. In 1977, a new generation of leadership joined the *Company* and re-energized it with an exciting growth-oriented vision for the future:

"To provide and maintain safe, secure, and functional openings in all types of commercial and residential facilities - which consistently exceed customer expectations."

In 1995, the *Company* began marketing products and services to the commercial general contractor marketplace under two newly formed trade names: *DH Pace Construction Services (PDS)* and *DH Pace Architectural Doors & Hardware (ADH)*. The *DH Pace Door Services* trade name replaced the ADH name in the marketplace beginning in 2005.

In 1998, the *EEN Advertising and Marketing Group* was formed to manage the *Company's* multi-million dollar annual investment in print and electronic media programs.

In 2003, the *Company* opened an office in Phoenix, Arizona and began offering electronic access control, CCTV, and intrusion alarm systems to its customers under the *DH Pace Systems Integration* trade name. The *Company* opened a branch office in Las Vegas, Nevada several years later.

In 2005, the *Company* entered the Colorado marketplace by opening a new office in the Denver metropolitan area and began offering commercial products and services. In 2008, the *Company* purchased the largest residential garage door distributor in Colorado. With offices in Denver, Colorado Springs, and Loveland, the addition of the *Ankmar* brand name and employees permitted the *Company* to begin effectively serving the entire Colorado market.

The *Company* also offers a customized service program for its multi-market customers under the *DH Pace Facilities Group (PFG)* trade name. These individually tailored programs are currently offered in over 30 states.

Today, the *DH Pace Company* continues to operate under the same growth oriented vision for the future adopted in 1977. Consolidated annual sales reached approximately \$180 million in 2008 with over 900 employees dedicated to serving customers and delivering on the promise of that vision each and every day.

The Genuine. The Original.

